

Press Release

Landy Insurance Agency Names Mark DiPentino Director of Sales

Herbert H Landy Insurance Agency, Inc. Adds Staff to Meet Increasing Market Growth.

Needham, MA, November 2, 2015: Industry leader Herbert H Landy Insurance Agency, Inc. ["Landy"] established in 1949, has specialized in providing niche liability insurance for professionals. Commonly known as errors and omissions insurance, Landy has been meeting the insurance needs of professionals nationwide for over six decades. As Landy's market share continues to grow and with increasing opportunity, Landy announces that it has named Mark DiPentino as Director of Sales.

With over thirteen years of providing errors and omissions insurance to real estate brokers, Mark has a well-rounded resume of qualifications that include his facilitating CE classes and risk management workshops for real estate professionals, selling multiple lines of insurance, selling home warranty protection plans and worked as a territory and project manager. He has participated on professional liability insurance Q&A panels at the Greater Las Vegas Association of REALTORS and continues to be actively engaged in community outreach programs.

"Having a background in real estate appraising and mortgage combined with his successful work experience, Mark DiPentino has every asset that we were looking for to lead and further our sales efforts." Said, John Torvi, Vice President of Marketing and Sales at the Landy Insurance Agency. Betsy Magnuson, president of Landy, adds "We were looking for a quality individual that really understands the specific needs of our clients and will be able to continue with the Landy tradition of service excellence. Mark is a natural fit to our team and we are excited to work with him."

Mark DiPentino states, "Sales and sales management is really about communicating effectively and making good business decisions to meet the needs of your client; it's about listening and providing solutions." DiPentino added, "I look forward to making a difference in protecting the most important investment a business owner has and equally excited in expanding my work experience to include providing insurance solutions for appraisers, accountants, title agencies, mortgage companies and other professionals." Mark DiPentino has a proven track record of sales and sales management for over twenty years and has been a decorated top sales achiever.

Mark can be reached by phone at 781.292.5432 at www.landy.com/sales or by e-mail at mark@landy.com

Herbert H Landy Insurance Agency, Inc. is an industry leading professional liability insurance provider. Landy is proud of its association with an expanding nationwide network of independent insurance agents. Landy delivers significant advantages in administration, agency-network management, and product distribution while working in tandem with the insurance industry's most respected carriers.