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www.landy.com

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Landy Continues as Premier Sponsor of NEAR for 2018

The Landy Agency, a premier national provider of E&O, Cybercrime and other insurance and risk management services for real estate professionals, is proud to continue as the Premier Sponsor for NEAR in 2018. Landy and NEAR have had a long and productive affiliation, including affiliate memberships, classes, white papers and other risk management services for members, sponsorships and more. When NEAR began offering the Premier Sponsorship opportunity in 2017, Landy immediately took the opportunity to take on that responsibility.

“Becoming the Premier Sponsor for NEAR was a no-brainer for us”, notes John Torvi, Vice President of Marketing & Sales at Landy. “Our partnership goes back years. Though we are affiliated with REALTOR associations throughout the country, NEAR is amongst the finest both organizationally and with regards to the people involved. They have continually supported us, and in return, we trust that we have been a mutual support for the association and members as well”.

Though Landy makes a generous financial contribution to NEAR for this status, its' greater contribution may be in the Agency's services as a provider of exceptional professional insurance services and risk management support and education. Torvi and other Landy staff regularly speak, provide CE classes, webinars and other materials to help real estate professionals understand the risks associated with their activities – lawsuits, cybercrime, agency management, etc. These services are available to all NEAR members as well. While it is typically the broker-owner making the insurance purchasing decisions, the Landy team recognizes that it has a responsibility to all NEAR members as a Premier Sponsor. That is why for 2018 you will see risk management and other practice related information available to members, class presentations and participation in the NEAR Conference & Expo on March 8, 2018.

Landy provides state-of-the-art E&O insurance for residential & commercial sales, leasing and property management. There are numerous coverage features important to



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today's real estate practices. We also offer the increasingly important cybercrime insurance, bonds, general liability, workers compensation and more. 'Basically, we can provide the complete umbrella of liability protection any real estate brokerage needs, with 68 years of experience and expertise to back it up', adds Torvi. "We look forward to our continued support and participation with NEAR".

For more information, please contact John Torvi at 781-292-5417 or at johnt@landy.com. You can visit us at www.landy.com, on Twitter, LinkedIn and Facebook.